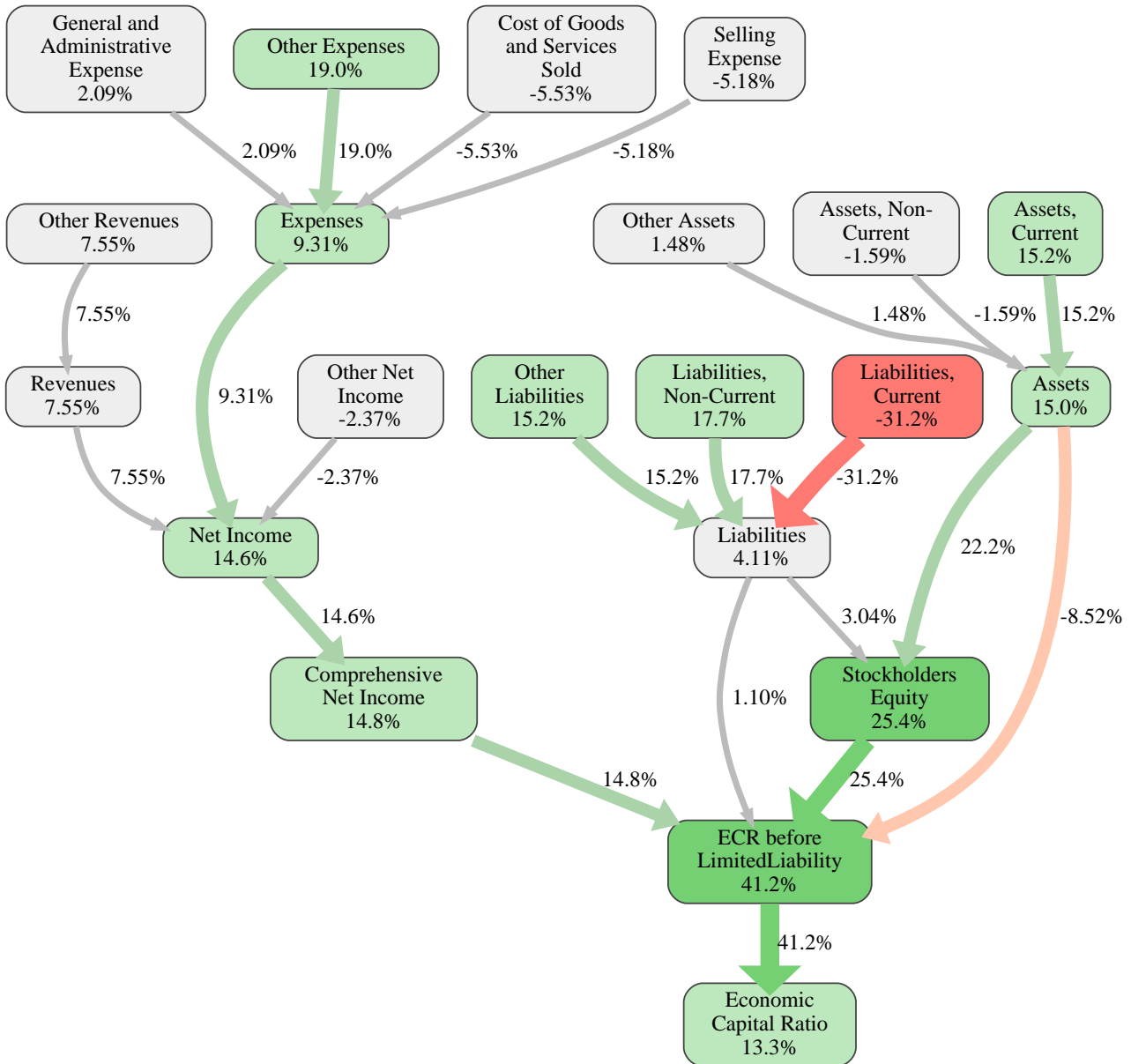




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Callidus Software INC
Rank 27 of 51





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The relative strengths and weaknesses of Callidus Software INC are analyzed with respect to the market average, including all of its competitors. We analyzed all variables having an effect on the Economic Capital Ratio.

The greatest strength of Callidus Software INC compared to the market average is the variable Stockholders Equity, increasing the Economic Capital Ratio by 25% points. The greatest weakness of Callidus Software INC is the variable Liabilities, Current, reducing the Economic Capital Ratio by 31% points.

The company's Economic Capital Ratio, given in the ranking table, is 256%, being 13% points above the market average of 243%.

| Input Variable | Value in 1000 USD |
|------------------------------------|-------------------|
| Assets, Current | 251,256 |
| Assets, Non-Current | 0 |
| Cost of Goods and Services Sold | 98,492 |
| General and Administrative Expense | 43,738 |
| Intangible Assets | 0 |
| Lease Assets | 0 |
| Lease Liability | 0 |
| Liabilities, Current | 184,555 |
| Liabilities, Non-Current | 15,175 |
| Other Assets | 196,191 |
| Other Compr. Net Income | 4,079 |
| Other Expenses | 1,035 |
| Other Liabilities | 2,758 |
| Other Net Income | 1,021 |
| Other Revenues | 253,091 |
| Property Plant and Equipment | 0 |
| Research and Development Expense | 37,681 |
| Selling Expense | 93,439 |

| Output Variable | Value in 1000 USD |
|-----------------------------|-------------------|
| Assets | 447,447 |
| Liabilities | 202,488 |
| Expenses | 274,385 |
| Revenues | 253,091 |
| Stockholders Equity | 244,959 |
| Net Income | -20,273 |
| Comprehensive Net Income | -16,194 |
| BaseVar | 591,256 |
| ECR before LimitedLiability | 170% |
| Economic Capital Ratio | 256% |