





## BROKERS 2012

Stifel Financial CORP  
Rank 95 of 120

STIFEL

The relative strengths and weaknesses of Stifel Financial CORP are analyzed with respect to the market average, including all of its competitors. We analyzed all variables having an effect on the Economic Capital Ratio.

The greatest strength of Stifel Financial CORP compared to the market average is the variable Other Expenses, increasing the Economic Capital Ratio by 14% points. The greatest weakness of Stifel Financial CORP is the variable Stockholders Equity, reducing the Economic Capital Ratio by 76% points.

The company's Economic Capital Ratio, given in the ranking table, is 75%, being 60% points below the market average of 134%.

Input Variable	Value in 1000 USD
Assets, Current	0
Brokerage and Advisory Commissions	561,081
Commissions and Advisory Fees	0
Financial Securities	75,455
General and Administrative Expense	121,929
Goodwill And Intangible Assets	392,851
Interest Income	89,466
Labor Expense	900,421
Liabilities, Current	2,271,138
Long-term Liabilities	0
Operating Expenses	255,604
Other Assets	3,670,940
Other Compr. Net Income	0
Other Expenses	79,821
Other Liabilities	627,586
Other Net Income	0
Other Revenues	248,565
Payables	397,105
Receivables	812,654
Revenue from Contract with Customer	0
Securities Repurchase Agreements	347,009
Trading Gains and Losses	542,797

Output Variable	Value in 1000 USD
Assets	4,951,900
Liabilities	3,642,838
Expenses	1,357,775
Revenues	1,441,909
Stockholders Equity	1,309,062
Net Income	84,134
Comprehensive Net Income	84,134
ECR before Limited Liability	30%
Economic Capital Ratio	75%