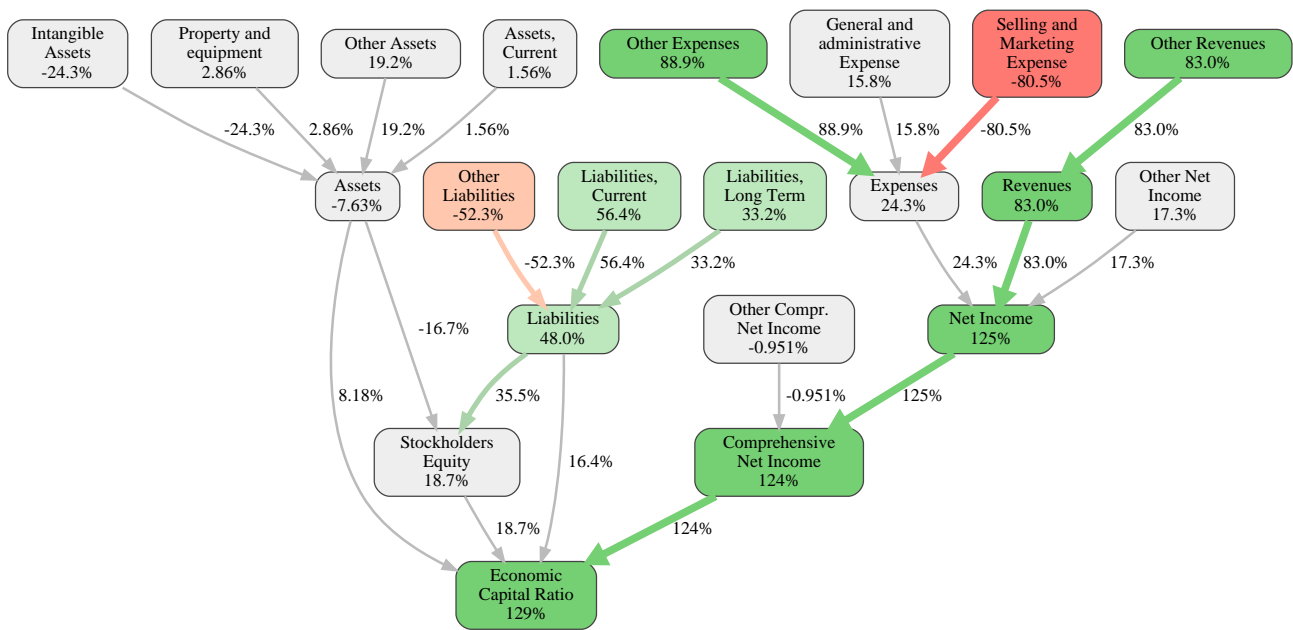




RealRate

FOOD 2017

FARMER BROTHERS CO
Rank 12 of 36





FOOD 2017

FARMER BROTHERS CO
Rank 12 of 36



The relative strengths and weaknesses of FARMER BROTHERS CO are analyzed with respect to the market average, including all of its competitors. We analyzed all variables having an effect on the Economic Capital Ratio.

The greatest strength of FARMER BROTHERS CO compared to the market average is the variable Net Income, increasing the Economic Capital Ratio by 125% points. The greatest weakness of FARMER BROTHERS CO is the variable Selling and Marketing Expense, reducing the Economic Capital Ratio by 80% points.

The company's Economic Capital Ratio, given in the ranking table, is 151%, being 129% points above the market average of 22%.

| Input Variable | Value in 1000 USD |
|------------------------------------|-------------------|
| Assets, Current | 153,365 |
| General and administrative Expense | 41,970 |
| Intangible Assets | 0 |
| Liabilities, Current | 56,837 |
| Liabilities, Long Term | 28,210 |
| Other Assets | 97,210 |
| Other Compr. Net Income | -3,212 |
| Other Expenses | 264,038 |
| Other Liabilities | 101,350 |
| Other Net Income | 1,742 |
| Other Revenues | 544,382 |
| Property and equipment | 118,416 |
| Selling and Marketing Expense | 150,198 |

| Output Variable | Value in 1000 USD |
|--------------------------|-------------------|
| Assets | 368,991 |
| Liabilities | 186,397 |
| Expenses | 456,206 |
| Revenues | 544,382 |
| Stockholders Equity | 182,594 |
| Net Income | 89,918 |
| Comprehensive Net Income | 87,894 |
| Economic Capital Ratio | 151% |