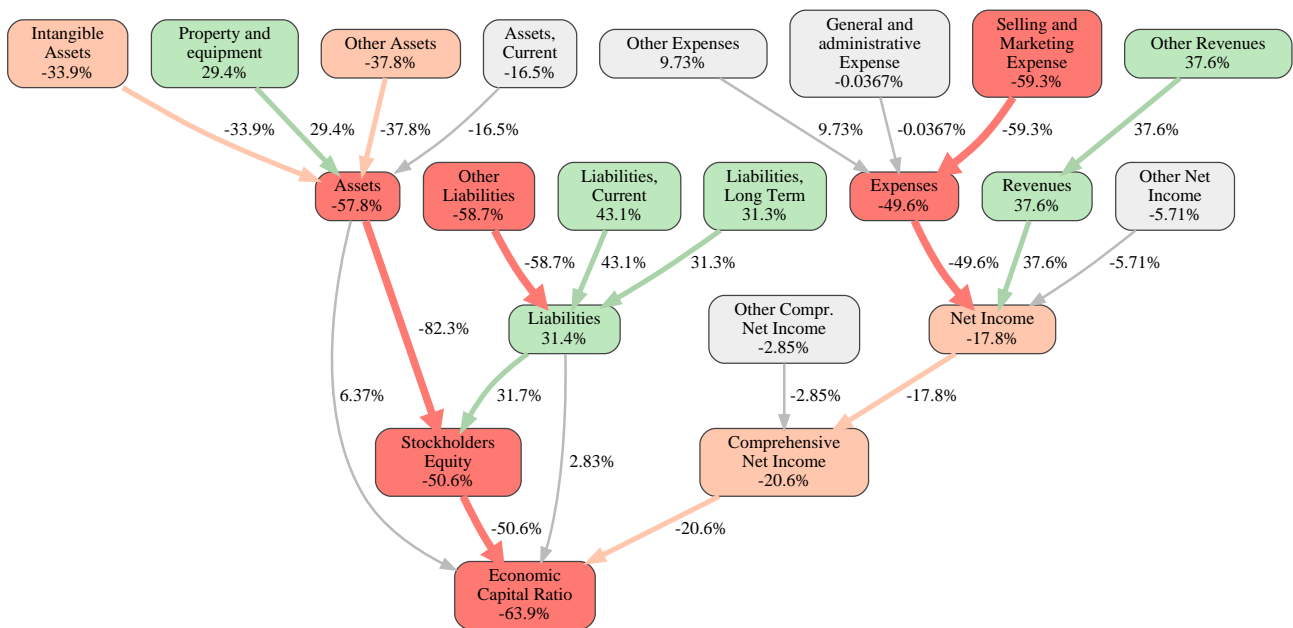




RealRate

FOOD 2020

FARMER BROTHERS CO
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The relative strengths and weaknesses of FARMER BROTHERS CO are analyzed with respect to the market average, including all of its competitors. We analyzed all variables having an effect on the Economic Capital Ratio.

The greatest strength of FARMER BROTHERS CO compared to the market average is the variable Liabilities, Current, increasing the Economic Capital Ratio by 43% points. The greatest weakness of FARMER BROTHERS CO is the variable Selling and Marketing Expense, reducing the Economic Capital Ratio by 59% points.

The company's Economic Capital Ratio, given in the ranking table, is 29%, being 64% points below the market average of 93%.

Input Variable	Value in 1000 USD
Assets, Current	159,908
General and administrative Expense	48,959
Intangible Assets	65,102
Liabilities, Current	96,106
Liabilities, Long Term	4,023
Other Assets	10,142
Other Compr. Net Income	-1,614
Other Expenses	462,149
Other Liabilities	166,987
Other Net Income	-18,782
Other Revenues	595,942
Property and equipment	189,458
Selling and Marketing Expense	139,647

Output Variable	Value in 1000 USD
Assets	424,610
Liabilities	267,116
Expenses	650,755
Revenues	595,942
Stockholders Equity	157,494
Net Income	-73,595
Comprehensive Net Income	-74,612
Economic Capital Ratio	29%