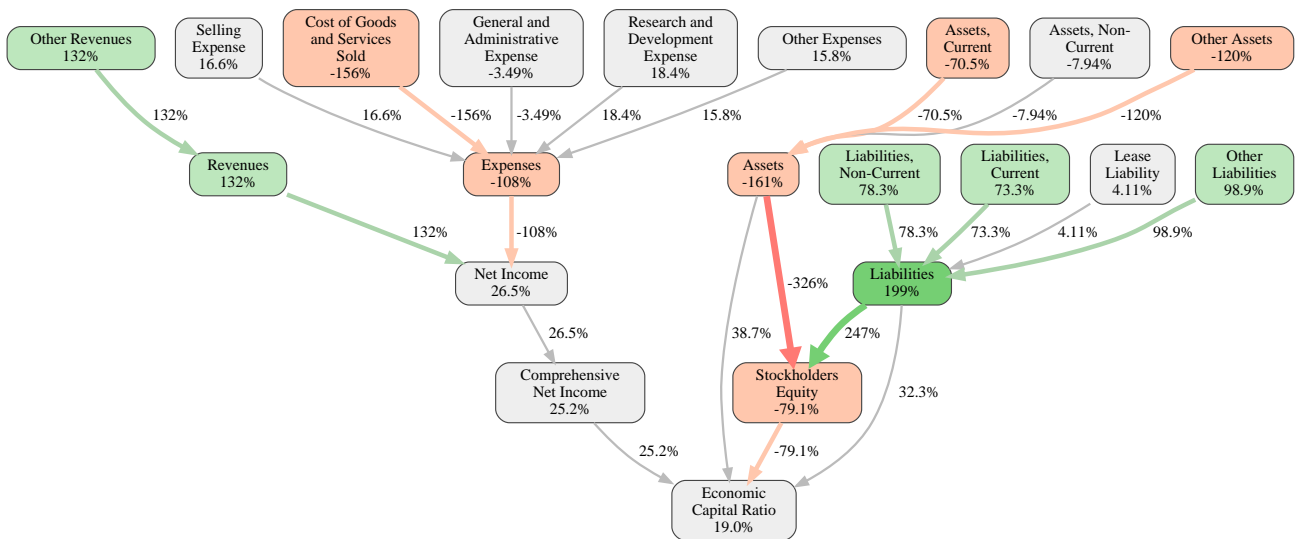




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The relative strengths and weaknesses of AutoWeb Inc. are analyzed with respect to the market average, including all of its competitors. We analyzed all variables having an effect on the Economic Capital Ratio.

The greatest strength of AutoWeb Inc. compared to the market average is the variable Other Revenues, increasing the Economic Capital Ratio by 132% points. The greatest weakness of AutoWeb Inc. is the variable Cost of Goods and Services Sold, reducing the Economic Capital Ratio by 156% points.

The company's Economic Capital Ratio, given in the ranking table, is 99%, being 19% points above the market average of 80%.

Input Variable	Value in 1000 USD
Assets, Current	29,909
Assets, Non-Current	0
Cost of Goods and Services Sold	52,890
General and Administrative Expense	12,718
Intangible Assets	0
Lease Assets	2,892
Lease Liability	2,191
Liabilities, Current	22,543
Liabilities, Non-Current	0
Other Assets	8,328
Other Compr. Net Income	0
Other Expenses	8,295
Other Liabilities	60
Other Net Income	-1,286
Other Revenues	76,570
Property Plant and Equipment	0
Research and Development Expense	0
Selling Expense	8,201

Output Variable	Value in 1000 USD
Assets	41,129
Liabilities	24,794
Expenses	82,104
Revenues	76,570
Stockholders Equity	16,335
Net Income	-6,820
Comprehensive Net Income	-6,820
Economic Capital Ratio	99%