

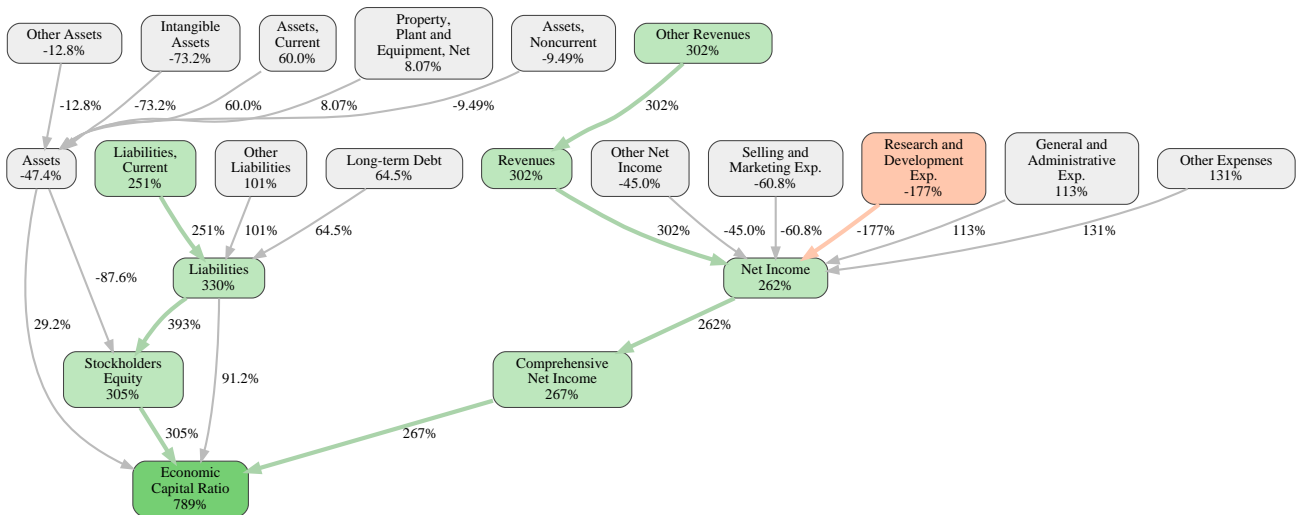


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SERVICES-PREPACKAGED SOFTWARE 2018



TWILIO INC Rank 39 of 135





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The relative strengths and weaknesses of TWILIO INC are analyzed with respect to the market average, including all of its competitors. We analyzed all variables having an effect on the Economic Capital Ratio.

The greatest strength of TWILIO INC compared to the market average is the variable Other Revenues, increasing the Economic Capital Ratio by 302% points. The greatest weakness of TWILIO INC is the variable Research and Development Exp., reducing the Economic Capital Ratio by 177% points.

The company's Economic Capital Ratio, given in the ranking table, is 233%, being 789% points above the market average of -556%.

Input Variable	Value in 1000 USD
Assets, Current	353,265
Assets, Noncurrent	2,559
General and Administrative Exp.	59,619
Intangible Assets	37,915
Liabilities, Current	78,527
Long-term Debt	0
Other Assets	5,502
Other Compr. Net Income	2,025
Other Expenses	184,772
Other Liabilities	11,409
Other Net Income	3,071
Other Revenues	399,020
Property, Plant and Equipment, Net	50,541
Research and Development Exp.	120,739
Selling and Marketing Exp.	100,669

Output Variable	Value in 1000 USD
Liabilities	89,936
Assets	449,782
Expenses	465,799
Revenues	399,020
Stockholders Equity	359,846
Net Income	-63,708
Comprehensive Net Income	-61,683
Economic Capital Ratio	233%