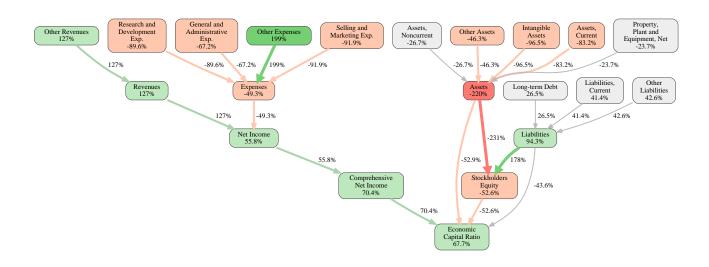


SERVICES-PREPACKAGED SOFTWARE 2021



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The relative strengths and weaknesses of Qumu Corp are analyzed with respect to the market average, including all of its competitors. We analyzed all variables having an effect on the Economic Capital Ratio.

The greatest strength of Qumu Corp compared to the market average is the variable Other Expenses, increasing the Economic Capital Ratio by 199% points. The greatest weakness of Qumu Corp is the variable Intangible Assets, reducing the Economic Capital Ratio by 97% points.

The company's Economic Capital Ratio, given in the ranking table, is -193%, being 68% points above the market average of -261%.

Input Variable	Value in 1000 USD
Assets, Current	20,738
Assets, Noncurrent	490
General and Administrative Exp.	10,059
Intangible Assets	9,930
Liabilities, Current	23,656
Long-term Debt	4,810
Other Assets	19
Other Compr. Net Income	447
Other Expenses	8,704
Other Liabilities	75
Other Net Income	-2,202
Other Revenues	29,072
Property, Plant and Equipment, Net	249
Research and Development Exp.	8,252
Selling and Marketing Exp.	9,055

Output Variable	Value in 1000 USD
Liabilities	28,541
Assets	31,426
Expenses	36,070
Revenues	29,072
Stockholders Equity	2,885
Net Income	-9,200
Comprehensive Net Income	-8,753
Economic Capital Ratio	-193%

